UIL Accounting Concepts List (rev. 6/25)

The UIL Accounting test is not developed from any one book. These lists are not all-inclusive. When textbooks present an item in a slightly different manner, consider all presentations. The Schedule of Concepts for the Accounting Contest is designed for contest preparation and is not intended to replace classroom lesson plans.

DISTRICT LEVEL

- 1. Basic accounting theory; debits and credits, classification of accounts, balance side, increase side, decrease side, basic accounting equation, effect of transactions
- 2. Use of t-accounts to analyze transactions
- 3. Record transactions in General Journal, compound entry
- 4. Posting to General Ledger
- 5. Correcting entries, before and after posting
- 6. Trial Balance
- 7. Worksheet and adjustments for a service business or merchandising business, with or without **Adjusted Trial Balance columns**
- 8. Preparation of financial statements; a. Income Statement; b. Statement of Changes in Owner's Equity: c. Balance Sheet (report form and account form, with or without equity detail)
- 9. Adjusting entries and expired costs (includes the following but is not limited to):
 - a. Supplies b. Insurance c. Merchandise Inventory (periodic method)
- 10. Closing entries to transfer temporary capital account balances to the capital account
- 11. Post-Closing Trial Balance (permanent accounts only)
- 12. Accounting cycle for a service business and for a merchandising business (The order of cycle elements varies among texts. Testing the sequence of the section in conflict will be avoided.)
- 13. Cash control, banking terminology, entries, bank reconciliation, interest earned, including credit card sales, bank cards, debit card sales
- 14. Petty cash fund and change fund
- 15. Terms of sale; calculating payment due amount after returns, trade & cash discounts, shipping charges (FOB Destination and FOB Shipping Point)
- 16. Accounting for sales tax
- 17. Journalizing to Special Journals and posting to General Ledger and Subsidiary Ledgers:
 - a. Purchases Journal b. Sales Journal c. Cash Receipts Journal d. Cash Payments Journal
- 18. Contra Purchases accounts: Purchases Discounts and Purchases Returns & Allowances
- 19. Contra Sales accounts: Sales Discounts and Sales Returns & Allowances
- 20. Transportation In
- 21. Formulas for calculating Net Purchases, Net Sales, Cost of Delivered Merchandise, Cost of Merchandise Available for Sale, Cost of Merchandise Sold, Gross Profit on Sales, and Net Income
- 22. Accounts Receivable (controlling account and subsidiary ledger)
- 23. Accounts Payable (controlling account and subsidiary ledger)
- 24. Payroll Accounting: calculating employee earnings and deductions and completing payroll records
- 25. Payroll liabilities and tax records for employers
- 26. Terminology and transactions for service and merchandising businesses
- 27. Sole proprietorship: characteristics, advantages, disadvantages, forming, dissolving, terminology, transactions, entries, taxation
- 28. Basics of business; ethics; accounting careers; accounting as the language of business
- 29. Federal taxation of individual income
- 30. Personal net worth; budgets for individuals
- 31. Using the ten-key numeric keypad
- 32. Accounting Assumptions, Characteristics, Principles:

 - a. Accounting Period Cycle f. Full (Adequate) Disclosure b. Business Entity
 - g. Going Concern

k. Objective Evidence l. Realization of Revenue

- c. Comparability d. Conservatism
- h. Historical Cost (Revenue Principle) m. Relevance
- i. Matching Principle

n. Reliability

- e. Consistent Reporting
- j. Materiality

o. Unit of Measure

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REGIONAL LEVEL

- 1. Any items on District List
- 2. Accounting for uncollectible Accounts Receivable:
 - a. direct write-off method
 - b. allowance method (% of sales, % of Net Sales, % of A/R, or aging of A/R)
 - c. Book value of Accounts Receivable = A/R Allowance for Uncollectible Accounts (AUA)
 - d. Collect an account written off under 1) direct write-off method; or 2) allowance method
- 3. Accounting for plant assets and depreciation
 - a. Depreciation methods: straight-line, units-of-production, or accelerated depreciation methods (declining balance or sum-of-the-years'-digits
 - b. Four factors to calculate depreciation (cost, useful life, disposal value, depreciation method)
 - c. Salvage value (and alternative terms: trade-in value, disposal value, scrap value...)
 - d. Plant asset records
 - e. Accumulated depreciation
 - f. Book value of plant asset (Asset Accumulated Depreciation contra account)
 - g. Partial year calculation (calculate to nearest first of month)
 - h. Components of asset cost, allocation of cost when assets are purchased in a group
 - i. Disposal of an asset (at book value or with gain or loss)
 - j. Current assets, plant assets, intangible assets
 - k. Property taxes on assessed value of real property or personal property
 - I. Return on Investment (ROI)
- 4. Accounting for Inventories
 - a. Inventory costing methods (FIFO, LIFO, Weighted-Average, and Specific Identification)
 - b. comparison of methods in rising and falling prices, and lower of cost of market method
 - c. Perpetual and periodic inventory methods and entries
 - d. Estimating ending inventory using gross profit method
 - e. Effects of incorrect cost of inventory on financial statements in current and future periods
- 5. Partnerships: characteristics, advantages, disadvantages, forming, dissolving, terminology, transactions, entries, taxation, financial statements

STATE LEVEL

- 1. Any items on District and Regional Lists
- 2. Corporations and Capital Stock
 - a. characteristics, advantages, disadvantages, forming, terminology, transactions, entries, taxation
 - b. issuance of capital stock (preferred and common)
 - c. calculation and payment of dividends to shareholders
- 3. Financial statements for corporations (classified, comparative, interim): Balance Sheet, Income Statement, Statement of Retained Earnings, Statement of Stockholders' Equity, Statement of Cash Flows, annual reports
 - a. Classifying: (ex. current, plant, long-term, investments, other Income; other expense, etc.)
 - b. Analyzing financial statements (horizontal and vertical analysis) and working capital
 - c. Ratio analysis (liquidity ratios, solvency ratios, profitability ratios)
 - * Current ratio * Quick ratio * Return on sales * Return on Owner's Equity
 - * Return on Stockholders' Equity SE—formula: Net Earnings / Average SE (Beg. SE + End. SE / 2)
- 4. Promissory notes (calculation, terminology, and entries) for notes payable and receivable
 - a. Interest-bearing notes (repayment will include principal and interest, based on interest rate)
 - b. Non-interest-bearing notes (interest deducted in advance; repayment for face value of note)
 - c. Discount on Notes Payable, contra-liability account; Book Value of N/P = N/P Disc. on N/P
 - d. adjustments when end-of-fiscal-year occurs within the term of the note
- 5. Accruals & Deferrals and Reversing entries; effects on financial statements of incorrect accruals and deferrals in current and future periods
- 6. Accounting for international sales; Internet sales